NRS 2020

Sources of information and buying intentions

Cars ● Home appliances, electronics and information technology ● Cosmetics and beauty

Travelling ● Style and fashion ● Building and renovating ● Food and cooking

Eyewear, contact lenses and sunglasses • Furniture and decorating • Saving and investing

Health and wellness products and services ● Sportswear, footwear and sportsequipment



Cars

Where do you get ideas and tips for cars and car purchases?

| | 9 | 6 of all responde | nts | % Plans | ans to buy within 12 months | | |
|--------------------|------------------------------|-------------------------------|------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|--|
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 555 000 | Plans to buy women est. 206 000 | Plans to buy men est. 349 000 | |
| Print newspapers | 16 | 15 | 18 | 19 | 19 | 20 | |
| Print magazines | 13 | 8 | 18 | 19 | 11 | 23 | |
| Direct mail | 11 | 10 | 11 | 13 | 15 | 12 | |
| Social media | 10 | 7 | 13 | 18 | 13 | 21 | |
| Television | 10 | 8 | 12 | 13 | 9 | 15 | |
| Magazine websites | 6 | 3 | 10 | 11 | 4 | 16 | |
| Newspaper websites | 5 | 4 | 7 | 9 | 6 | 11 | |
| Blogs | 2 | 1 | 3 | 5 | 2 | 7 | |
| Radio | 1 | 1 | 2 | 3 | 2 | 3 | |
| Other websites | 41 | 31 | 51 | 65 | 57 | 70 | |
| None of the above | 42 | 53 | 31 | 19 | 24 | 16 | |

Home appliances, electronics and information technology

Where do you get ideas and tips for home appliances, electronics and information technology?

| | 5 | % of all respondents | | | % Plans to buy within 12 months | | |
|--------------------|------------------------------|-------------------------------|------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|--|
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 1 880 000 | Plans to buy women est. 822 000 | Plans to buy men est. 1 057 000 | |
| Direct mail | 38 | 42 | 33 | 39 | 46 | 34 | |
| Print newspapers | 21 | 23 | 20 | 22 | 25 | 20 | |
| Social media | 20 | 18 | 22 | 30 | 26 | 32 | |
| Print magazines | 18 | 17 | 18 | 21 | 19 | 22 | |
| Television | 18 | 16 | 19 | 21 | 21 | 22 | |
| Magazine websites | 9 | 7 | 11 | 13 | 8 | 17 | |
| Newspaper websites | 8 | 6 | 10 | 11 | 8 | 14 | |
| Blogs | 6 | 5 | 7 | 10 | 8 | 11 | |
| Radio | 2 | 2 | 3 | 3 | 2 | 4 | |
| Other websites | 49 | 42 | 56 | 60 | 51 | 68 | |
| None of the above | 17 | 19 | 15 | 10 | 12 | 8 | |

Cosmetics and beauty

Where do you get ideas and tips for cosmetics and beauty products and services?

| 0009 | 5 | | ents | % Plan | s to buy within 1 | 2 months |
|--------------------|---------------------------|----|------------------------------|---------------------------------------|---|-------------------------------------|
| 6 | All est. 4 297 000 | | Men est. 2 098 000 | Plans to buy all est. 1 601 000 | Plans to buy women est. 1 342 000 | Plans to buy men est. 258 000 |
| Print magazines | 22 | 36 | 6 | 40 | 45 | 16 |
| Social media | 21 | 34 | 7 | 40 | 44 | 20 |
| Direct mail | 14 | 21 | 7 | 23 | 25 | 17 |
| Television | 13 | 16 | 9 | 20 | 20 | 23 |
| Blogs | 10 | 18 | 2 | 22 | 25 | 7 |
| Magazine websites | 8 | 14 | 3 | 18 | 19 | 12 |
| Print newspapers | 7 | 9 | 5 | 12 | 11 | 17 |
| Newspaper websites | 4 | 5 | 3 | 8 | 7 | 11 |
| Radio | 2 | 2 | 1 | 2 | 2 | 5 |
| Other websites | 15 | 21 | 9 | 26 | 26 | 25 |
| None of the above | 50 | 29 | 73 | 20 | 16 | 41 |

Travelling

Where do you get ideas and tips for travelling?

| Print magazines Print newspapers Television Blogs Magazine websites Direct mail Newspaper websites | | % of all responde | ntc | % Plans to buy within 12 months | | | |
|--|---------------------------|-------------------------------|------------------------------|---------------------------------------|---|-------------------------------------|--|
| | • | or all responde | ants. | 70 T Idii. | s to buy within 1. | z montns | |
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 1 962 000 | Plans to buy women est. 1 078 000 | Plans to buy men est. 884 000 | |
| Social media | 28 | 34 | 23 | 37 | 42 | 32 | |
| Print magazines | 21 | 26 | 16 | 27 | 31 | 22 | |
| Print newspapers | 18 | 20 | 16 | 23 | 24 | 22 | |
| Television | 18 | 19 | 17 | 23 | 25 | 21 | |
| Blogs | 12 | 16 | 8 | 18 | 23 | 12 | |
| Magazine websites | 10 | 11 | 9 | 13 | 13 | 14 | |
| Direct mail | 10 | 12 | 9 | 13 | 14 | 12 | |
| Newspaper websites | 9 | 8 | 9 | 12 | 11 | 14 | |
| Radio | 3 | 3 | 3 | 4 | 4 | 4 | |
| Other websites | 51 | 52 | 51 | 67 | 66 | 68 | |
| None of the above | 26 | 22 | 30 | 11 | 11 | 11 | |



Style and fashion

Where do you get ideas and tips for style and fashion?

| | 5 | % of all responde | ents | % Plans to buy within 12 months | | |
|--------------------|------------------------------|-------------------------------|------------------------------|---------------------------------------|---|---------------------------------------|
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 2 932 000 | Plans to buy women est. 1 679 000 | Plans to buy men est. 1 253 000 |
| Print magazines | 27 | 40 | 12 | 31 | 44 | 14 |
| Social media | 27 | 38 | 17 | 33 | 41 | 22 |
| Direct mail | 25 | 32 | 18 | 28 | 35 | 20 |
| Television | 18 | 22 | 14 | 20 | 24 | 16 |
| Print newspapers | 14 | 16 | 12 | 16 | 17 | 14 |
| Blogs | 12 | 18 | 5 | 15 | 21 | 8 |
| Magazine websites | 11 | 16 | 7 | 14 | 18 | 8 |
| Newspaper websites | 6 | 6 | 5 | 7 | 7 | 7 |
| Radio | 1 | 1 | 1 | 1 | 1 | 1 |
| Other websites | 31 | 36 | 25 | 37 | 41 | 32 |
| None of the above | 33 | 18 | 49 | 26 | 14 | 42 |



Building and renovating

Where do you get ideas and tips for building and renovating?

| The second secon | | | | | | | | | |
|--|---------------------------|-------------------------------|------------------------------|---------------------------------------|---------------------------------------|--|--|--|--|
| | • | % of all responde | ents | % Plan | s to buy within 1 | women est. 663 000 men est. 761 000 43 38 39 29 31 28 29 19 21 25 15 14 14 8 | | | |
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 1 424 000 | Plans to buy women est. 663 000 | men | | | |
| Direct mail | 26 | 28 | 24 | 40 | 43 | 38 | | | |
| Print magazines | 23 | 27 | 19 | 34 | 39 | 29 | | | |
| Television | 20 | 22 | 18 | 29 | 31 | 28 | | | |
| Social media | 17 | 20 | 13 | 23 | 29 | 19 | | | |
| Print newspapers | 15 | 15 | 16 | 23 | 21 | 25 | | | |
| Magazine websites | 9 | 10 | 9 | 15 | 15 | 14 | | | |
| Blogs | 7 | 9 | 5 | 11 | 14 | 8 | | | |
| Newspaper websites | 6 | 5 | 7 | 9 | 8 | 10 | | | |
| Radio | 1 | 1 | 2 | 2 | 1 | 2 | | | |
| Other websites | 33 | 29 | 36 | 52 | 48 | 56 | | | |
| None of the above | 34 | 32 | 35 | 12 | 11 | 13 | | | |





Food and cooking

Where do you get ideas and tips for food and cooking?

| | 9 | % of all respondents | | | | | |
|--------------------|------------------------------|-------------------------------|------------------------------|--|--|--|--|
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | | | | |
| Print magazines | 38 | 51 | 25 | | | | |
| Social media | 34 | 42 | 25 | | | | |
| Television | 29 | 31 | 28 | | | | |
| Print newspapers | 26 | 30 | 22 | | | | |
| Direct mail | 24 | 27 | 21 | | | | |
| Magazine websites | 20 | 25 | 15 | | | | |
| Blogs | 18 | 24 | 11 | | | | |
| Newspaper websites | 15 | 15 | 16 | | | | |
| Radio | 4 | 3 | 6 | | | | |
| Other websites | 39 | 40 | 38 | | | | |
| None of the above | 15 | 8 | 23 | | | | |



Eyewear, contact lenses and sunglasses

NRS 2020

Where do you get ideas and tips for eyewear, contact lenses and sunglasses?

| | • | % of all responde | ents | % Plan | % Plans to buy within 12 months | | | |
|--------------------|------------------------------|-------------------------------|------------------------------|---------------------------------------|---------------------------------------|-------------------------------------|--|--|
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 1 565 000 | Plans to buy women est. 921 000 | Plans to buy men est. 644 000 | | |
| Direct mail | 18 | 20 | 15 | 21 | 21 | 20 | | |
| Print newspapers | 13 | 14 | 12 | 14 | 14 | 14 | | |
| Television | 11 | 12 | 10 | 13 | 13 | 13 | | |
| Print magazines | 7 | 9 | 6 | 8 | 9 | 6 | | |
| Social media | 7 | 9 | 6 | 10 | 11 | 8 | | |
| Magazine websites | 3 | 3 | 3 | 4 | 3 | 4 | | |
| Newspaper websites | 3 | 3 | 4 | 4 | 3 | 6 | | |
| Blogs | 1 | 2 | 1 | 2 | 2 | 1 | | |
| Radio | 1 | 1 | 1 | 1 | 1 | 2 | | |
| Other websites | 22 | 22 | 22 | 29 | 27 | 33 | | |
| None of the above | 55 | 52 | 59 | 46 | 45 | 47 | | |



Furniture and decorating

Where do you get ideas and tips for furniture and decorating?

| | \ | | | | | | | | |
|--------------------|------------------------------|-------------------------------|------------------------------|---------------------------------------|---------------------------------------|-------------------------------------|--|--|--|
| Markana | 9 | % of all responde | ents | % Plans to buy within 12 months | | | | | |
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 1 305 000 | Plans to buy women est. 804 000 | Plans to buy men est. 501 000 | | | |
| Direct mail | 31 | 36 | 25 | 40 | 43 | 34 | | | |
| Print magazines | 28 | 39 | 17 | 39 | 47 | 26 | | | |
| Social media | 23 | 31 | 14 | 41 | 48 | 28 | | | |
| Television | 19 | 21 | 17 | 27 | 27 | 27 | | | |
| Print newspapers | 17 | 18 | 16 | 20 | 19 | 21 | | | |
| Magazine websites | 11 | 13 | 9 | 20 | 21 | 18 | | | |
| Blogs | 10 | 15 | 5 | 20 | 26 | 10 | | | |
| Newspaper websites | 6 | 6 | 6 | 10 | 8 | 12 | | | |
| Radio | 1 | 1 | 1 | 2 | 2 | 2 | | | |
| Other websites | 31 | 32 | 29 | 48 | 48 | 48 | | | |
| None of the above | 27 | 18 | 37 | 10 | 6 | 18 | | | |

Saving and investing

Where do you get ideas and tips for saving and investing?

| | 9 | 6 of all responde | ents | % Plans | to buy within 12 months | | |
|--------------------|------------------------------|-------------------------------|------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|--|
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 837 000 | Plans to buy women est. 363 000 | Plans to buy men est. 475 000 | |
| Print newspapers | 12 | 12 | 12 | 19 | 17 | 21 | |
| Social media | 10 | 10 | 10 | 19 | 19 | 19 | |
| Print magazines | 9 | 9 | 9 | 17 | 15 | 18 | |
| Newspaper websites | 7 | 6 | 9 | 17 | 14 | 20 | |
| Magazine websites | 6 | 5 | 7 | 14 | 10 | 17 | |
| Blogs | 6 | 5 | 6 | 15 | 13 | 17 | |
| Television | 6 | 6 | 7 | 7 | 7 | 8 | |
| Direct mail | 3 | 3 | 2 | 3 | 3 | 2 | |
| Radio | 2 | 2 | 2 | 4 | 4 | 4 | |
| Other websites | 28 | 24 | 32 | 53 | 47 | 57 | |
| None of the above | 55 | 58 | 51 | 29 | 36 | 24 | |

Health and wellness products & services

Where do you get ideas and tips for health and wellness products and services?

| | | | nen Men Plans to buy Plans to buy Plans to buy | | | |
|--------------------|---|-------------------------------|--|---------|------------------|----------|
| | All west. 4 297 000 est 18 17 16 16 16 12 7 6 6 6 3 3 33 | % of all responde | nts | % Plans | to buy within 12 | ! months |
| | | Women est. 2 198000 | | all | women | men |
| Social media | 18 | 24 | 11 | 25 | 30 | 16 |
| Direct mail | 17 | 22 | 12 | 22 | 25 | 17 |
| Print magazines | 16 | 22 | 10 | 23 | 27 | 15 |
| Print newspapers | 16 | 18 | 14 | 22 | 22 | 21 |
| Television | 12 | 13 | 10 | 15 | 16 | 15 |
| Magazine websites | 7 | 8 | 5 | 10 | 10 | 8 |
| Newspaper websites | 6 | 7 | 6 | 8 | 8 | 9 |
| Blogs | 6 | 9 | 3 | 10 | 13 | 4 |
| Radio | 3 | 3 | 2 | 3 | 4 | 3 |
| Other websites | 33 | 35 | 30 | 41 | 41 | 42 |
| None of the above | 42 | 34 | 51 | 30 | 27 | 36 |

Sportswear, footwear and sports equipment

Where do you get ideas and tips for sportswear, footwear and sports equipment purchases?

NRS 2020

| | 9 | % of all responde | nts | % Plan | s to buy within 1 | 2 months |
|--------------------|------------------------------|-------------------------------|------------------------------|---------------------------------------|---|-------------------------------------|
| | All est. 4 297 000 | Women est. 2 198000 | Men est. 2 098 000 | Plans to buy all est. 1 876 000 | Plans to buy women est. 1 019 000 | Plans to buy men est. 857 000 |
| Direct mail | 34 | 40 | 27 | 41 | 46 | 34 |
| Print newspapers | 21 | 22 | 20 | 26 | 26 | 25 |
| Social media | 18 | 23 | 14 | 30 | 35 | 23 |
| Print magazines | 15 | 19 | 12 | 20 | 23 | 16 |
| Television | 14 | 15 | 13 | 20 | 21 | 19 |
| Magazine websites | 7 | 8 | 7 | 12 | 12 | 11 |
| Newspaper websites | 7 | 6 | 7 | 10 | 8 | 11 |
| Blogs | 5 | 7 | 3 | 9 | 12 | 6 |
| Radio | 1 | 1 | 2 | 2 | 2 | 3 |
| Other websites | 37 | 36 | 39 | 54 | 50 | 59 |
| None of the above | 30 | 25 | 35 | 15 | 12 | 17 |

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